

BIA Programs Overview for ICOMIA



SAFE WORKING
IN THE BOATING
INDUSTRY



ICOMIA / IFBSO – Group Information Session

- Sponsorships
- Marine Jobs, passport
- Safety, Marine Card (incl' Access Management System)... Training platform for MIA's
- Correlating the above, into revenue opportunities for all MIA's.... Open discussion.

Presented by: Joe Lynch / Andrew Scott

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Sponsorships

- General Motors Special Vehicles
- Century Batteries
- Repco Auto and Marine
- Finance Companies
- Clothing Companies
- Hotel Chains
- Beverage providers, food providers etc



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Marine Jobs

- Schools
- Trades / Colleges / Universities
- Qualified, unqualified
- International recognition, collaborative recognition
- Marine Jobs platform, current numbers: **11,700**
- Why an international platform
- How to expand, how to sponsor, countries to be involved
- Pilot program
- Access Management System (CRM platform), incl costs and licence.
- etc etc....

Marine Jobs

**A key priority of an MIA is to
'Promote Education, Skills and Jobs'**

Activities that support this include:

- Development of Career Pathways in Marine Trades
- Advocating to all levels of government for support
- Working with the Chambers of Commerce
- Liaising with Education Departments, High Schools and school students
- Delivering an Apprenticeship Awards program



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Marine Card

- Safety in the Marine Industry
- Pathway program for young people
- Best Practice
- International Consultant
- Including Contractor, Access Management System
- eNews, webinars
- Insurance



Marine Card

A Safe Marine Business approach to basic Workplace Health & Safety management for the marine sector.

- Improves WHS practices, build better systems of compliance, increase and safety awareness
- Streamlines registration and sign-in process for visitors entering work sites
- It assists businesses understand their obligations and duties regarding the safety of people working on site
- The Marine Card is 'Best Practice' for the marine industry, and understanding of obligations

Key Stats 2025

11,207

Website visitors

8,500+

training completions

500+

new Marine Card holders

5,000+

active Marine Card holders

40

Access Management Sites

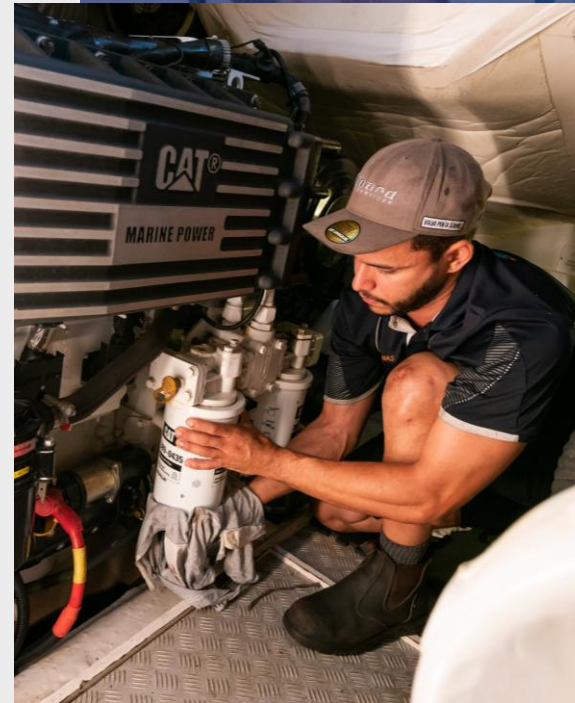
Marine Card for Contractors

Under modern WHS law, everyone in a workplace has responsibility for safety

- Contractors can carry out the Marine Card Workplace Health & Safety induction online

Modules include –

- Legislation
 - Knowledge of obligations under WHS Act 2011
 - Hazard identification and risk assessment
 - Material Safety Data Sheets
 - Safety signage
-
- Once completed insurance documents can be uploaded to the user profile
 - The Card is accepted as evidence of having completed the training and have appropriate insurances in place by participating sites



Marine Card for Marinas

Marinas have an obligation to ensure the safety and well-being of all those who come onto their site

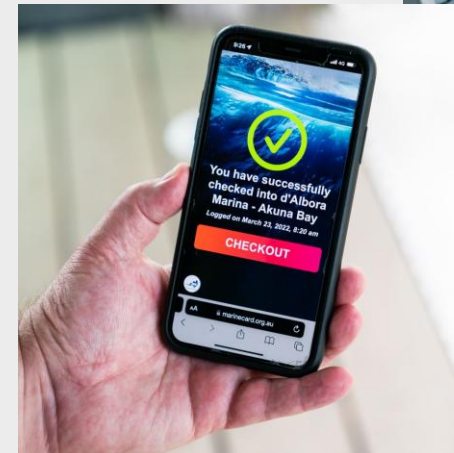
- Marine Card allows marinas to manage all trades and visitors to a marina or marine facility in one place
- It ensures visitors entering the site to work are confirmed as having completed the induction and are covered by relevant insurance
- Full visual tracking and identification of all those visiting a marina site



The Access Management System (AMS)

A software solution for managing site access

- The Access Management System provides managers with a dedicated portal for managing visitors
- It makes signing-in and out quicker and easier, without the need for checking paperwork and chasing insurance
- QR code technology provides a streamlined experience
- Businesses can monitor who is working on-site, what they are doing



The Access Management System (AMS)

Functional components

- CRM database for all workers, including skills, qualifications, insurances
- Search capabilities for vessel owners, searching for a skilled worker / contractor
- Tracking and safety system for Business workplaces, including sms messaging
- International capabilities for tracking and introducing workers globally, based on qualifications, skills, work preferences etc. (several points in development)



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Open Discussion, Next steps – Committee to investigate

Marine Jobs Passport

- Pilot program
- How many countries
- Job Types, skilled or unskilled
- Revenue piece - pay per user, pay per Country
- Veda / MaryAnne engagement

Access Management System, CRM System

- Licensing of same \$\$
- Access of same under agreement
- Confidential information, waivers etc
- Training Courses for upload
 - Pilot courses
 - Fee structure





Thank You



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